

#### Agenda

- 1. Critical Incident Mitigation, De-Escalation, and Rescue Vehicle Proposal
- 2. Finance Update March 2024 Year-to-Date
- 3. 2025 Budget Outlook & Objectives
- 4. Islands of Peace Regional Park Discussion

Upon request, accommodation will be provided to allow individuals with disabilities to participate in any City of Fridley services, programs, or activities. Hearing impaired persons who need an interpreter or other persons who require auxiliary aids should contact the City at (763) 572-3450.

### AGENDA REPORT



Meeting Date: April 22, 2024

Meeting Type: City Council Conference Meeting

Submitted By: Ryan George, Director of Public Safety

#### Title

Critical Incident Mitigation, De-escalation, and Rescue Vehicle Proposal

#### Background

The Fridley Public Safety Department is proposing purchasing an armored vehicle for the purpose of enhancing public safety response capabilities and ensuring the protection of both officers and citizens during critical incidents. The introduction of such a vehicle will serve as a vital asset in our mission to safeguard the community and effectively respond to high-risk situations such as mass casualty incidents, active shooter incidents, or response to barricaded subjects.

The vehicle's protective features will allow it to navigate into hostile environments, facilitating the rescue of individuals and ensuring the safety of law enforcement and EMS personnel. Additionally, the vehicle can serve as a means of safe evacuation for citizens who are trapped in dangerous situations.

Attacks on law enforcement personnel and innocent civilians are on the rise, and the use of rifles is becoming more prevalent. Unfortunately, we have witnessed multiple recent events in Minnesota in which first responders have been specifically targeted and shot with rifles. The risk of death and serious injury to our first responders seems to be rising each day. Our goal is to provide our officers with the tools they need to safely provide law enforcement services to our community in our changing society.

#### Recommendation

Discuss vehicle purchase options and the possibility of a 2024 CIP amendment to place an order for delivery in 2025.

# Focus on Fridley Strategic Alignment Community Identity & Relationship Building Vibrant Neighborhoods & Places Community Identity & Relationship Building Financial Stability & Commercial Prosperity X Public Safety & Environmental Stewardship

Organizational Excellence

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#### **Vision Statement**

We believe Fridley will be a safe, vibrant, friendly and stable home for families and businesses.



### **AGENDA REPORT**

Meeting Date: April 22, 2024 Meeting Type: City Council Conference Meeting

Submitted By: Joe Starks, Finance Director/City Treasurer

#### Title

Finance Update – March 2024 Year-to-Date

#### Background

A year-to-date financial update will be provided.

#### **Focus on Fridley Strategic Alignment**

	Vibrant Neighborhoods & Places	Community Identity & Relationship Building
Х	Financial Stability & Commercial Prosperity	Public Safety & Environmental Stewardship
	Organizational Excellence	
Att	achments and Other Resources	

- March 2024 YTD Financial Update
- March 2024 YTD Liquor Store Income Statement



#### For the fiscal period ending 3/31/2024 % of Year Remaining: 75%

Revenues	2024	Current Budget	2024	YTD Actual	2024 Balance	% Remaining	Note
General Fund	\$	22,639,700	\$	1,248,453	\$ 21,391,247	94%	Α
Cable TV Fund	\$	322,600	\$	2,625	\$ 319,975	99%	В
Solid Waste Abatement	\$	540,500	\$	104,030	\$ 436,470	81%	
Police Activity Fund	\$	226,000	\$	6,580	\$ 219,420	97%	
SNC Fund	\$	769,500	\$	128,125	\$ 641,375	83%	А
Water Utility Fund	\$	5,176,700	\$	320,820	\$ 4,855,880	94%	С
Sewer Utility Fund	\$	8,046,700	\$	774,677	\$ 7,272,023	90%	С
Storm Water Utility Fund	\$	2,138,600	\$	120,734	\$ 2,017,866	94%	С
Liquor Fund	\$	6,734,800	\$	1,365,873	\$ 5,368,927	80%	
TOTAL REVENUES	\$	46,595,100	\$	4,071,917	\$ 42,523,183	91%	

Expenditures	2024 (	Current Budget	2024	YTD Actual	2024 Balance	% Remaining	Note
General Fund	\$	22,639,700	\$	4,604,306	\$ 18,035,394	80%	
Cable TV Fund	\$	501,700	\$	111,730	\$ 389,970	78%	
Solid Waste Abatement	\$	539,000	\$	70,156	\$ 468,844	87%	
Police Activity Fund	\$	223,500	\$	40,758	\$ 182,742	82%	
SNC Fund	\$	749,100	\$	141,612	\$ 607,488	81%	
Water Utility Fund	\$	7,070,900	\$	890,855	\$ 6,180,045	87%	
Sewer Utility Fund	\$	8,788,200	\$	2,353,500	\$ 6,434,700	73%	
Storm Water Utility Fund	\$	2,855,500	\$	305,717	\$ 2,549,783	89%	
Liquor Fund	\$	6,779,000	\$	1,397,763	\$ 5,381,237	79%	
TOTAL EXPENDITURES	\$	50,146,600	\$	9,916,397	\$ 40,230,203	80%	

#### **GENERAL FUND**

GF Revenue Types	2024	Current Budget	202	4 YTD Actual	2024 Balance	% Remaining	Note
Taxes	\$	15,002,400	\$	-	\$ 15,002,400	100%	Α
Special Assessments	\$	60,000	\$	-	\$ 60,000	100%	Α
Licenses and Permits	\$	1,079,000	\$	126,746	\$ 952,254	88%	D
Intergovernmental	\$	2,591,200	\$	257,151	\$ 2,334,049	90%	Е
Charges for Services	\$	2,800,800	\$	643,963	\$ 2,156,837	77%	
Fines and Forfeitures	\$	132,500	\$	29,276	\$ 103,224	78%	
Miscellaneous	\$	431,300	\$	55,692	\$ 375,608	87%	F
Other Financing Sources	\$	542,500	\$	135,625	\$ 406,875	75%	
TOTAL GF REVENUES	\$	22,639,700	\$	1,248,453	\$ 21,391,247	94%	

GF Dept. Expenditures		Current Budget	202	4 YTD Actual	2024 Balance	% Remaining	Note
Legislative	\$	212,500	\$	37,087	\$ 175,413	83%	
City Management	\$	1,980,200	\$	442,329	\$ 1,537,871	78%	
Finance	\$	1,918,000	\$	386,794	\$ 1,531,206	80%	
Public Safety	\$	10,833,300	\$	2,317,721	\$ 8,515,579	79%	
Public Works	\$	4,954,700	\$	893,326	\$ 4,061,374	82%	
Parks & Recreation	\$	941,600	\$	175,604	\$ 765,996	81%	
Community Development	\$	1,799,400	\$	351,445	\$ 1,447,955	80%	
TOTAL GF EXPENDITURES	\$	22,639,700	\$	4,604,306	\$ 18,035,394	80%	

Notes:

A - 1st half property tax settlement will be received in July, 2nd half in December and short settlement in January.

B - Cable franchise fee payments are received quarterly.

C - Timing of quarterly utility bills and receipt of corresponding payments.

D - See building permit trend below.

E - 1st installment of State Aid and Local Government Aid received in July, 2nd in December. Police aid and fire aid (pass through) received in October. F - Investment income allocated at year-end, based on average cash balances, as part of year-end process.

**Building Permit Activity** 

Year	# of Permits	s Valuation	
2022 YTD	321	\$	2,895,229
2023 YTD	562	\$	6,226,445
2024 YTD	504	\$	4,599,558

Liquor Store #1 - Fridley Market	March 2024 YTD		
Category	2022	2023	2024
Sales	1,184,268	1,150,866	1,130,818
Cost of Sales	850,373	816,727	803,932
Gross Profit (\$)	333,896	334,139	326,886
Gross Profit (%)	28.19%	29.03%	28.91%
Operating Expenses	274,622	265,807	275,274
Income/Loss	59,274	68,332	51,612
Nonoperating Revenues Nonoperating Expenses	6,202 -	49,485 -	3,018 -
Net Profit/Loss	65,476	117,817	54,630
Transfer	69,625	69,625	82,125

Liquor Store #2 - Hwy. 65	March 2024 YTD		
Category	2022	2023	2024
Sales	244,551	238,573	232,037
Cost of Sales	189,401	180,893	177,945
Gross Profit (\$)	55,150	57,680	54,093
Gross Profit (%)	22.55%	24.18%	23.31%
Operating Expenses	60,122	42,853	43,487
Income/Loss	(4,972)	14,827	10,606
Nonoperating Revenues	-	-	-
Nonoperating Expenses	-	-	-
Net Profit/Loss	(4,972)	14,827	10,606
Transfer	15,000	15,000	15,000

Liquor Stores - Combined	March 2024 YTD		
Category	2022	2023	2024
Sales	1,428,820	1,389,439	1,362,855
Cost of Sales	1,039,773	997,620	981,877
Gross Profit (\$)	389,046	391,819	380,979
Gross Profit (%)	27.23%	28.20%	27.95%
Operating Expenses	334,745	308,660	318,761
Income/Loss	54,302	83,159	62,218
Nonoperating Revenues Nonoperating Expenses	6,202 -	49,485 -	3,018 -
Net Profit/Loss	60,504	132,644	65,236
Transfer	84,625	84,625	97,125



### **AGENDA REPORT**

Meeting Date: April 22, 2024 Meeting Type: City Council Conference Meeting

Submitted By: Joe Starks, Finance Director/City Treasurer

Title

2025 Budget - Outlook & Objectives

#### Background

Staff and Council will have their first discussion related to the 2025 Budget. Items to be discussed include the State and Federal outlook and projections, considerations and assumptions to be used for the 2025 Budget and any objectives and guidance the Council deems important as the budget is formulated. Key dates in the 2025 Budget process will also be highlighted.

#### **Focus on Fridley Strategic Alignment**

- Vibrant Neighborhoods & Places Community Identity & Relationship Building
- X Financial Stability & Commercial Prosperity Public Safety & Environmental Stewardship
- **X** Organizational Excellence

#### **Attachments and Other Resources**

- Proposed 2025 Budget Outlook and Objectives
- 2025 Budget Calendar

# **OUTLOOK AND OBJECTIVES**

### **2025 BUDGET**

APRIL 22, 2024



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### **OVERVIEW**

- 2023 General Fund Budget Performance & 2024 Budget
- Budget Planning Projections for 2025 Budget
  - Long–Term Financial Plan
  - Economic Expectations
  - Impacts on 2025 Budget
  - Property Tax Levy Trend & Potential Levy Impacts for 2025
- Next Steps and Other Considerations, Objectives, Guidance



Item 3.

### **GENERAL FUND**

### **2023** BUDGET PERFORMANCE(UNAUDITED) & **2024** ADOPTED BUDGET



# **GENERAL FUND, REVENUES**

	General Fund Summary (Unaudited)									
	2021	2022	2022	2023	2023	2024				
Revenues	Actual	Budget	Actual	Current Budget	Actual	Budget				
41 - Taxes	\$ 13,306,327	\$ 13,637,400	13,666,862	\$ 13,883,600	\$ 13,710,273	\$ 15,002,400				
42 - Special Assessments	167,760	22,900	92,978	53,300	47,216	60,000				
43 - Licenses and Permits	1,265,772	1,184,000	849,968	1,121,800	1,131,769	1,079,000				
44 - Intergovernmental	2,019,750	2,177,000	2,188,509	2,308,100	2,675,481	2,591,200				
45 - Charges for Services	2,300,204	2,589,000	2,422,068	2,782,800	2,685,893	2,800,800				
46 - Fines and Forfeitures	130,986	158,600	120,612	136,200	154,274	132,500				
47 - Miscellaneous	155,756	242,700	178,806	310,400	951,900	431,300				
49 - Other Financing Sources	189,600	263,800	259,715	680,100	330,100	542,500				
Total Revenues	\$ 19,536,155	\$ 20,275,400	\$ 19,779,518	\$ 21,276,300	\$ 21,686,907	\$ 22,639,700				

- •
- For Fiscal Year 2023, actual revenues were over budget by approximately \$410,607
   Includes \$379,501 in <u>unrealized</u> gain on investments and does not include \$1,292,504 one-time Public Safety Aid.



### **GENERAL FUND, EXPENDITURES**

	2021	2022	2022	2023	2023	2024
	Actual	Budget	Actual	Current Budget	Actual	Budget
Expenditures						
61 - Personnel Services	\$ 14,039,587	\$ 15,613,600	\$ 15,110,566	\$ 16,420,300	\$ 16,235,292	\$ 17,575,800
62 - Supplies	769,717	872,600	915,927	966,000	1,018,725	923,700
63 - Other Services & Charges	3,374,444	3,789,200	3,630,531	3,890,000	3,687,414	4,140,200
70 - Capital Outlay	-	-	-	-		-
80 - Debt Service	-	-	-	-		-
99 - Other Financing Uses	4,321,388	-	-	-		-
Total Expenditures	\$ 22,505,136	\$ 20,275,400	\$ 19,657,024	\$ 21,276,300	\$ 20,941,431	\$ 22,639,700

• For Fiscal Year 2023, actual expenditures were below budget by approximately \$334,869.



# LONG-TERM FINANCIAL PLAN

2025 BUDGET



# LONG-TERM FINANCIAL PLAN

- Consistent with the Vision Statement and Organizational Values of the City, the Planning 2025 Budget seeks to provide excellent public services at a fiscally responsible cost
- Under this general goal, the City relies upon a series of guidelines to inform the development of the annual budget:
  - To stabilize ongoing revenues and expenditures, and eliminate unanticipated variances
  - To maintain structural balance and appropriate cash or fund balance levels
  - To increase accountability and transparency throughout the budget process
  - To make greater use of existing City resources
  - To ensure a financially competitive organization with exceptional service levels



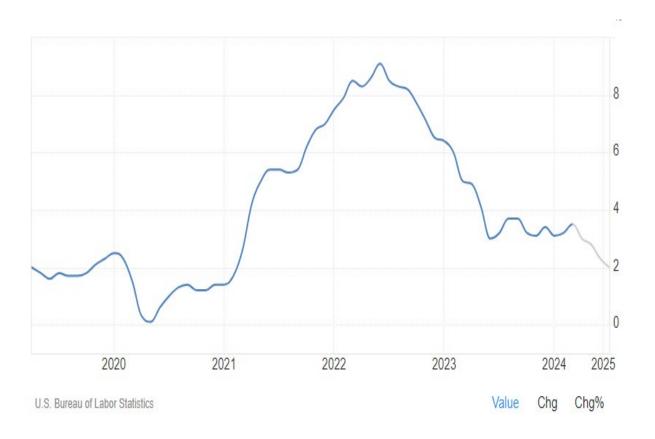
### State Forecast

- The State's projected budget surplus is currently \$3.7 billion, down from \$17.5 billion at this time last year.
- One-time Public Safety Aid received by City in December 2023 \$1,292,504
- Local Government Aid 2023 change to LGA program increased appropriation in 2024. (\$2,198,947 in 2024, \$1,871,738 in 2023 = \$327,209 increase for 2024)
  - 2024 Session Printout by House Research Department under current law shows \$270 increase for City in 2025
  - LGA is certified for 2025 around August 1, 2024



- Federal Forecast
  - Current federal funds rate at range of 5.25% to 5.50%
    - Has been unchanged since July 2023
      - Federal Open Market Committee (FOMC) met in March and voted to hold the federal funds rate unchanged
        - Wants to see more positive information that inflation is under control before lowering rates
  - Inflation
    - CPI rose at annual rate of 3.5% in March, down from a rate of 5.0% at this time last year and down from 40-year high of 9.1% in June 2022



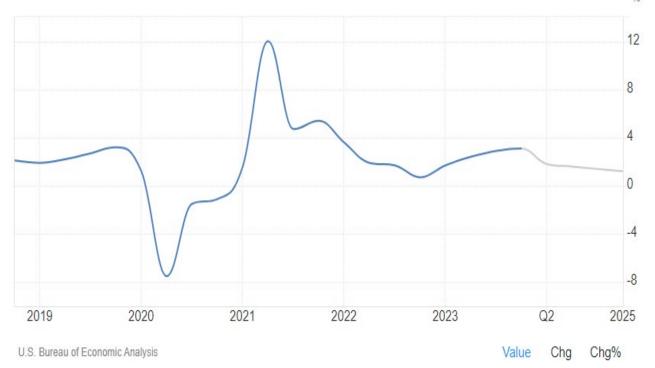


**CPI Inflation Rate** 

Prices	Actual	Q2/2024	Q3/2024	Q4/2024	Q1/2025
Inflation Rate %	3.5	3.0	2.8	2.3	2.0
Core Inflation Rate %	3.8	2.6	2.2	2.0	2.3
Food Inflation %	2.2	1.6	1.9	2.5	2.3
PCE Consumption Index %	2.5	2.0	2.0	2.2	1.8
Core PCE Index %	2.8	2.1	2.0	2.0	1.8

#### Inflation Indicators





**GDP** Annual Growth Rate

Overview	Actual	Q2/2024	Q3/2024	Q4/2024	Q1/2025
GDP Growth Rate %	3.4	1.5	1.2	1.7	1.8
GDP Annual Growth Rate %	3.1	1.8	1.6	1.4	1.2
Unemployment Rate %	3.8	4.0	4.0	4.1	4.2
Federal Funds Rate %	5.5	5.5	5.3	5.0	4.8

#### **Growth Indicators**



# **IMPACTS ON 2025 BUDGET**

- Labor Agreements for Public Safety Contracts
- Health Insurance
- Worker's Compensation Insurance
- Property Casualty Insurance
- Utility Funds no ARPA funds to fund capital projects going forward
  - Metropolitan Council Environmental Services (MCES) Fee Sanitary Sewer
- Liquor Store impact of cannabis on liquor sales
- No Elections
- Investment Income
- Public Safety Aid



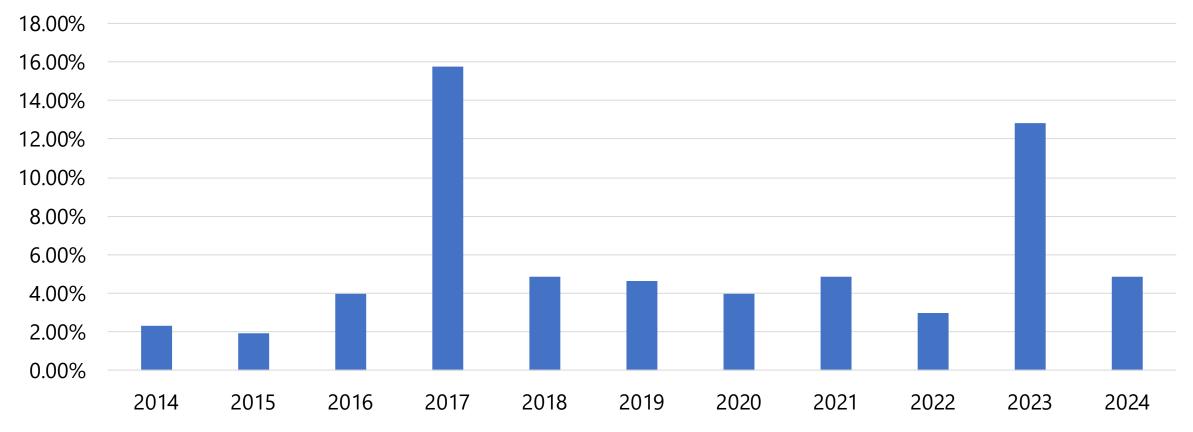
# **PROPERTY TAX LEVY**

### 2025 BUDGET



### **PROPERTY TAX LEVY TREND**

#### **Property Tax Levy %, 2014-2024**





# POTENTIAL TAX LEVY IMPACTS FOR 2025

- •3% General Fund Tax Levy Increase
  - o \$448,500 additional revenue
  - o \$20 approximate annual property tax increase for median value homeowner
- •5% General Fund Tax Levy Increase
  - o \$747,500 additional revenue
  - \$40 approximate annual property tax increase for median value homeowner
- •8% General Fund Tax Levy Increase
  - \$1,196,000 additional revenue
  - \$70 approximate annual property tax increase for median value homeowner

\*\*\* These numbers are approximate and based on very preliminary valuation data. 1st PRISM data from Department of Revenue released August/September. Tax Capacity is based on gross tax capacity, tax increment and fiscal disparities data, some of which are not available yet and/or finalized yet \*\*\*



# NEXT STEPS AND OTHER CONSIDERATIONS

2025 BUDGET



# **PROPOSED 2025 BUDGET CALENDAR**

April 22 Discuss outlooks and objectives with the City Council

- July 8 Discuss Proposed 2025–2029 CIP with City Council
- August 26Discuss Property Tax Levy scenarios with City Council
- September 9 Discuss Proposed 2025 Budget and Property Tax Levy with City Council
- September 23 Adopt the Proposed 2025 Budget and Property Tax Levy

September 23 Adopt Final Housing and Redevelopment Authority Property Tax Levy



# **CITY COUNCIL CONSIDERATIONS**

- Based on the current economic conditions and the needs of the organization, what changes, if any, should the City consider in budget development process?
- Are there any other budget questions or priorities the City Council would like to consider?



## **THANK YOU! QUESTIONS?**



#### 2025 Budget Calendar City of Fridley, Minnesota

Date	Activity	Responsible Party	Forum or Meeting
February 5	Information Technology Project Request Form sent to Departments.	Finance Director/IT Manager	
March 2	Information Technology Project Request Forms due to the Finance Department.	Department Directors	
March 5	Capital Investment Program (CIP) Request Forms released to Departments.	Finance Director	
March 29	CIP Request Forms due to the Finance Department.	Department Directors	
April 22	"Outlook and Objectives" Review with City Council.	Finance Director	Conference Meeting
June 1	Annual Town Hall Meeting	Department Directors/City Manager	Town Hall
June 10	Review 2023 Audit with City Council	Finance Director	City Council Meeting
June 28	Proposed 2025-2029 CIP released to City Council.	Finance Director	
July 8	Proposed 2025 Budget Instructions, New Request Forms and Targets released to Departments.	Finance Director	
July 8	Discuss Proposed 2025-2029 CIP with City Council.	Finance Director	Conference Meeting
July 12	Proposed 2025-2029 CIP submitted to Anoka County for review and comment.	Finance Director	
July 24	New Budget Request Forms and changes due to Finance Department.	Department Directors	
August 1	Minnesota Department of Revenue notifies City of State Aid amounts.	Finance Director	
July 31-Aug. 1	Department Meetings with the City Manager to review new budget requests and changes.	Department Directors/City Manager	
August 26	Discuss Property Tax Levy Scenarios with the City Council.	Finance Director	Conference Meeting
September 1	Minnesota Department of Revenue notifies the City of any applicable Property Tax Levy limits.	Finance Director	
September 1	Proposed 2025 Budget released to City Council.	Finance Director	
September 7	HRA Board approves Preliminary/Final Housing and Redevelopment Authority (HRA) Property Tax Levy.	HRA	HRA Meeting
September 9	Discuss Proposed 2025 Budget, including CIP, with City Council.	Finance Director	Conference Meeting
September 23	Adopt Proposed 2025 Property Tax Levy and Budget, and announce Public Meeting (Truth-in-Taxation) date.	City Council	City Council Meeting
September 23	Adopt Final HRA Property Tax Levy.	City Council	City Council Meeting
September 30	Proposed Property Tax Levy submitted to Anoka County	Finance Director	
September 30	Final HRA Property Tax Levy submitted to Anoka County	Finance Director	
October 4	All Proposed 2025 Budget, including CIP, changes and revisions due to Finance Department.	Department Directors	
Oct. 9-10	Department Meetings with the City Manager to review new budget requests and changes, if needed.	Department Directors	
October 25	All Final, Proposed 2025 Budget, including CIP, changes and revisions due to Finance Department.	Department Directors	
October 28	Discuss the Proposed 2025 Utility Rates and Fees (Water, Sewer, Storm Water and Recycling) with City Council.	Finance Director	Conference Meeting
November 7	Discuss Proposed 2025 HRA Budget	Finance Director	HRA Meeting
November 11	Discuss 2025 Budget, including CIP, with City Council (if needed).	Finance Director	Conference Meeting
November 11	Adopt the 2025 Utility Rates and Fees (Water, Sewer, Storm Water and Recycling).	City Council	City Council Meeting
Week of November 11	Anoka County sends parcel-specific, estimated tax estimates to taxpayers, due to taxpayers by November 24.	Anoka County	
November 25	Hold Public Meeting (Truth-in-Taxation) on Proposed 2025 Budget and Property Tax Levy.	City Council	City Council Meeting
December 5	Adopt 2025 HRA Budget	Finance Director	HRA Meeting
December 9	Adopt 2025 Budget, 2025-2029 CIP, 2025 Property Tax Levy.	City Council	City Council Meeting
December 20	Submit Final 2025 Property Tax Levy certified to Anoka County (and Form TNT).	Finance Director	



### AGENDA REPORT

Meeting Date: April 22, 2024 Meeting Type: City Council Conference Meeting

Submitted By: Walter T. Wysopal, City Manager

Title

Islands of Peace Regional Park Discussion

Background

Staff will provide an update to the City Council on the Islands of Peace Regional Park.

#### **Focus on Fridley Strategic Alignment**

Х	Vibrant Neighborhoods & Places	Community Identity & Relationship Building
	Financial Stability & Commercial Prosperity	Public Safety & Environmental Stewardship
	Organizational Excellence	